

Plenum Insurance Capital Fund

How to manage high yielding insurance risks more efficiently

«Tail-to-Tier» approach reduces concentration risks and exploits risk premia more efficiently

Blending Insurance Bonds into a CAT Bond portfolio





CAT Bond Market Performance

CAT bonds delivering stable and uncorrelated returns

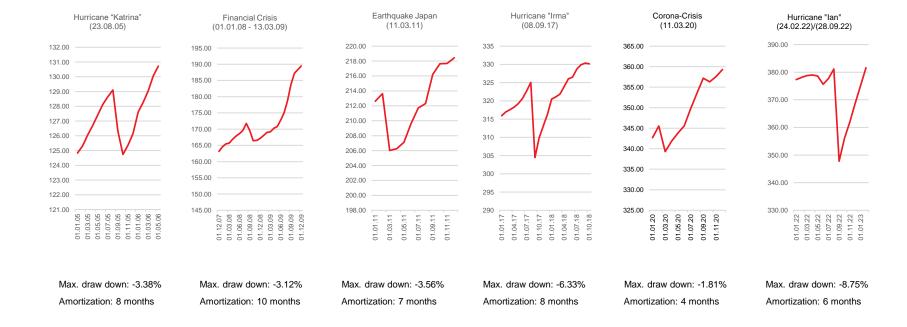


- CAT bonds delivering consistently positive performance despite more natural disasters in recent years
- CAT bond yields largely uncorrelated to other asset classes due to lack of causality
- Quick amortization of losses due to premium spread widening after the event



Capital Market and NATCAT Stress in the CAT Bond Market

Limited Draw-Downs and short Payback Periods since 2001

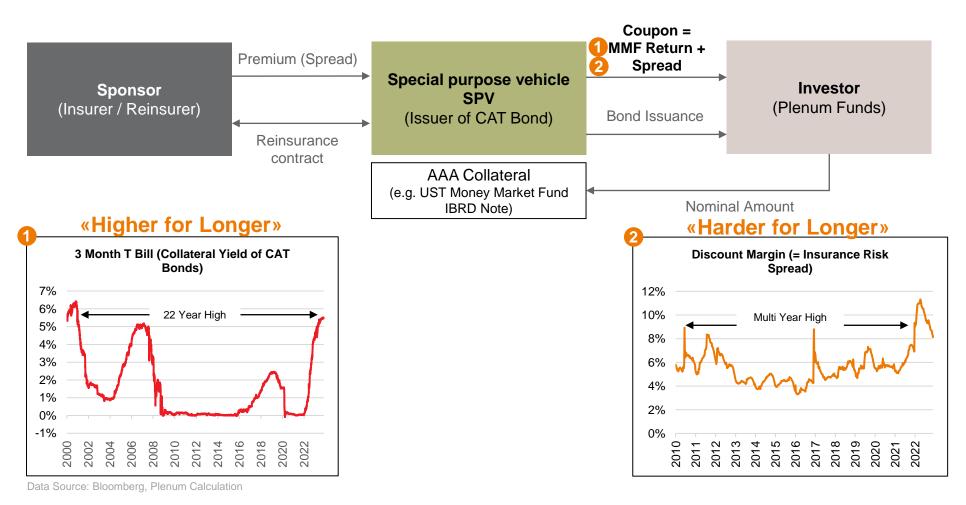


Source: Bloomberg/Swiss Re Cat Bond Index



CAT Bond Structure

Substantial return on the collateral increases absolute return

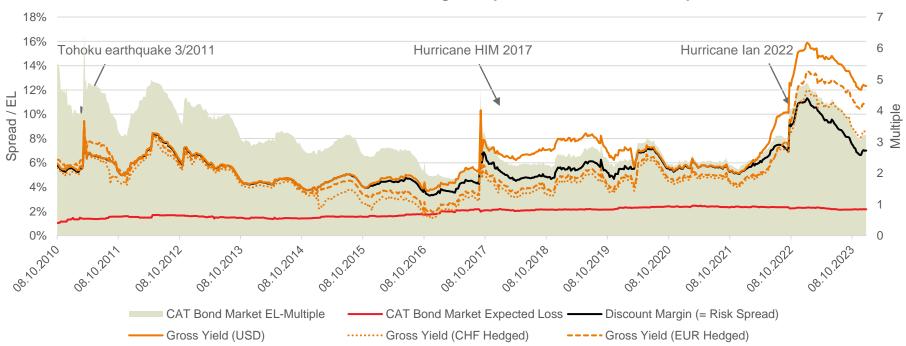




CAT Bond Market Yield

Risk premiums and money market yields at record levels

CAT Bond Market: Discount Margin, Expected Loss and EL Multiple

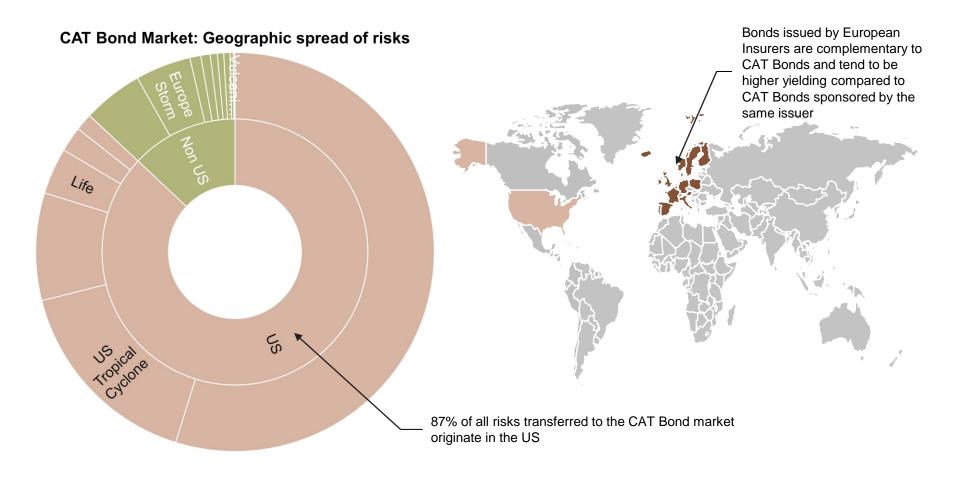


- Risk premiums and collateral yields at historically high level, similar to aftermath of Hurricane Katrina (2005)
- Expecting continued high premiums on the CAT bond market: "Higher for Longer"



What do we mean by «Tail-to-Tier»?

Geographic diversification: US-centric CAT Bond market combined with European Insurance Bonds



Source: CAT Bond Prospectuses



Example: Axa restricted Tier 1

Launch date: 9 January 2024



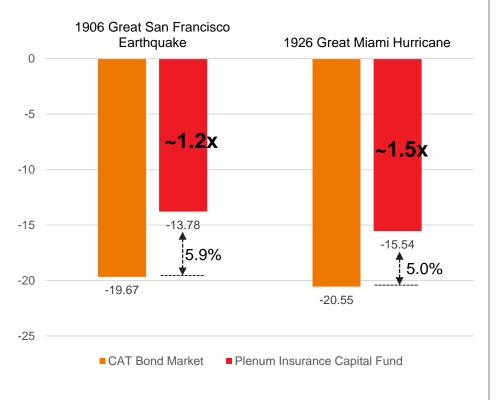
Source: CAT Bond Prospectuses



What do we mean by «Tail-to-Tier»?

Reducing CAT Bond concentration risk without compromising the no-loss-return

Significant Tail-Risk reduction... expressed by a low Recovery Factor (Loss / Running Yield)



Expected payback time is around 1.5 years for the largest events

Portfolio Key Figures

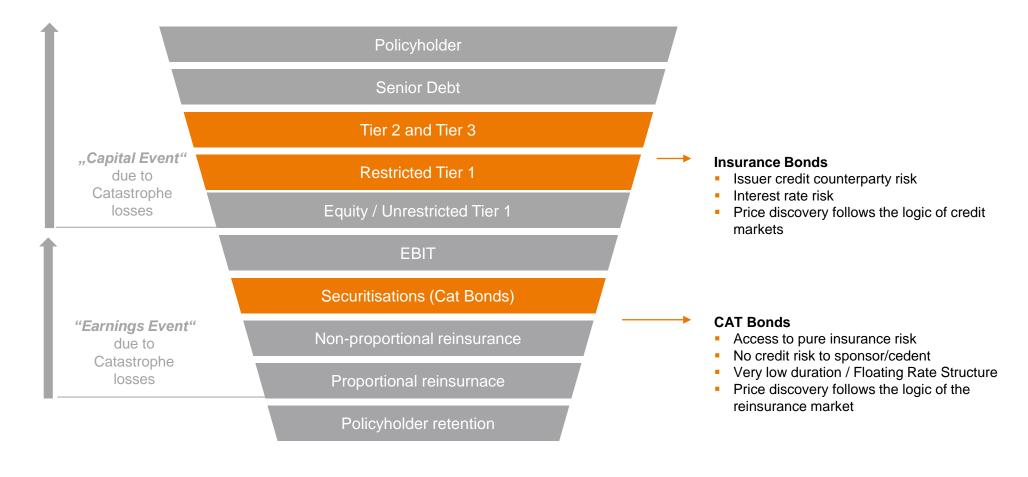
Net Asset Value	USD 438.8 Mio.
Investment Degree	97.99%
Number of Positions	159
10 Largest Positions	16.91%
Average Position Size	0.62%
Portfolio Yield (USD)	11.26%
Portfolio Yield (EUR)	9.78%
Portfolio Yield (CHF)	7.43%
Portfolio Yield (GBP)	11.05%

Source: RMS Miu as per June 30 2023 & Plenum Investments..



Combination of CAT Bonds and Insurance Bonds

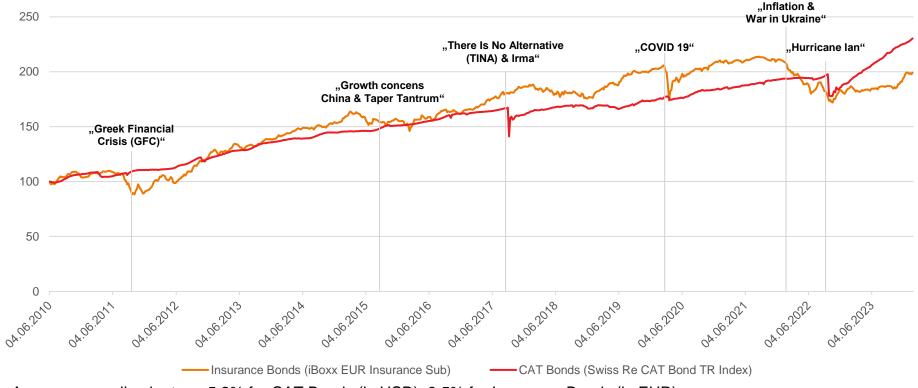
Two building blocks of the same capital structure





Performance of CAT Bonds and Insurance Bonds

Full diversification potential with comparable returns

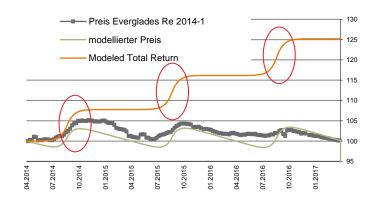


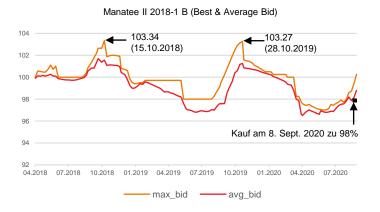
- Average annualized return: 5.2% for CAT Bonds (in USD), 3.5% for Insurance Bonds (in EUR)
- Correlation between both asset classes: 0.063
- P&L dispersion between both asset classes on an annual basis demonstrating the excellent diversification potential



How are CAT- and Insurance Bonds ideally combined?

Additional factors taken into consideration





CAT Bond seasonality

- Fluctuation of cash prices of US hurricane bonds depending on the seasonality of their underlying risk (green).
- Increasing cash price during the season and decreasing after the season
- Entire performance typically generated during the season; usually no performance generated outside of the season (orange)
- An additional performance compared to a pure CAT Bond Portfolio can be achieved if US Wind positions are divested post season at a profit and if the resulting proceeds are re-invested in attractively yielding investments

Case Study: Benefitting from a deviation of the modelled price

- Manatee II 2018-1 B covers amost exclusively hurricanes in Florida
- The investment was made at the peak of the hurricane season. I.e. half of the hurricane season was already over. From that perspective, the purchase price of 98% appreared attractive. Shortly after the investment was made, the position was marked at 101%

Source: Broker Prices.





Active Management of the Hurricane Season

Concentrated CAT Bond Portfolios have a Significant Seasonality

Total Return of Swiss Re CAT Bond Index

		Year	June - October	October - June
		2023	8.5%	
Hurricane Ian	\rightarrow	2022	-8.3%	15.0%
		2021	2.4%	1.1%
		2020	3.6%	2.6%
		2019	4.8%	1.4%
		2018	1.1%	-1.9%
Hurricane Irma	-	2017	-2.6%	4.7%
		2016	3.9%	1.9%
		2015	3.5%	2.4%
		2014	3.9%	1.2%
		2013	4.9%	3.2%
		2012	8.4%	5.3%
		2011	5.2%	2.3%
		2010	5.6%	-0.8%
		2009	9.9%	5.5%
Hurricane Katrina		2008	-1.7%	3.3%
		2007	6.6%	5.1%
		2006	5.5%	9.0%
	a 🗪	2005	-2.4%	5.1%
		2004	2.7%	3.8%
		2003	3.6%	3.7%
	2002		3.1%	3.8%
	Av. All Seasons (2002-2021)		3.6%	3.1%
	Average Mild Seasons		4.4%	2.8%
		asons annualized	11.3%	4.7%

Balanced Distribution of Returns

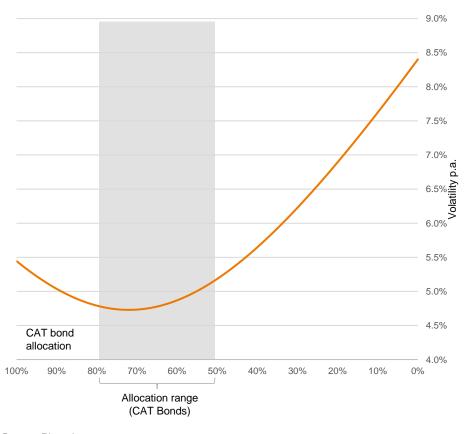
- Swiss Re CAT Bond Index: 60% of the total annual return is achieved in 40% of the calendar year
- The annualized return during the season is twice as high as the annualized return outside of the season



How are CAT- and Insurance Bonds ideally combined?

Optimal allocation range

Annualized volatility of a CAT Bond Portfolio with changing allocation to Insurance Bonds



Portfolio volatility minimization with a CAT Bond allocation of 50% - 80%

 Historic volatilities and correlations leading to an optimal allocation of 20-50% Insurance Bonds within a Cat Bondportfolio



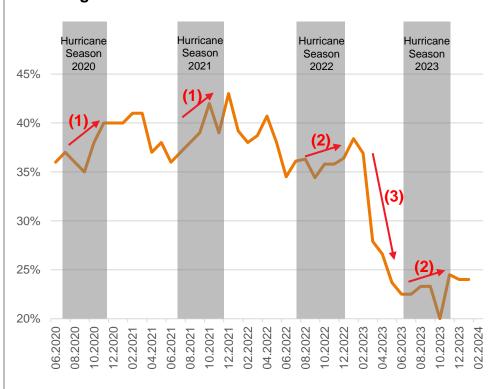
Relative Value Framework

Allokation of CAT Bonds and Insurance Bonds (Top Down)

Scoring Framework

	Faktoren	CAT Bonds	Insurance Bonds
	Return Potential	0 1 2 3 4 5	0 1 2 3 4 5
Funda- mentals	Reinsurance Cycle	0 1 2 3 4 5	
	Credit Fundamentals		0 1 2 3 4 5
	Current Value	0 1 2 3 4 5	0 1 2 3 4 5
Market	Technicals	0 1 2 3 4 5	0 1 2 3 4 5
Factors	Spread Volatility, Interest Sensitivity, Correlation	5	0
Seasonal Benefit	Seasonality	0 1 2 3 4 5	0 1 2 3 4 5
		50% 80%	20% 50%
		_	

Deriving the Allocation of Insurance Bonds



- (1) Significant increase in Insurance Bond allocation after benign season
- (2) Small increase in Insurance Bond allocation after active hurricane season
- (3) Drop in overall Insurance Bond allocation due to rise in collateral yield

Source: Plenum Investments.



Summary

How to manage high yielding insurance risks more efficiently

- CAT Bond-based fixed income fund with dynamic allocation to Insurance Bonds
- CAT Bond tail-risk reduced by 20-50% by means of allocation to Insurance Bonds
- Dynamic allocation to CAT Bonds and Insurance Bonds depending on their respective attractiveness. Allocation determined by a proprietary Relative Value Framework
- Fund capacity: USD 1bn (+/1 100m)
- Reasons for combining CAT Bonds/Insurance Bonds
 - Reduction of CAT-Tail Risk
 - Active management of saisonality
 - Active management of reinsurance cycle
 - Higher flexibility in portfolio construction i.e. increased level of selectivity



Track Record

How to manage high yielding insurance risks more efficiently





Fund Size

Disciplined growth as key to success





Plenum Investments Ltd.

Company and Product Update

Company Update

- 1bn AUM reached during 2023
- Hiring of two senior sales (Elia Di Nardo, Christoph Zitt & Markus Moser) over the last 15 months

Products

- Plenum Life Settlement Fund: Selective portfolio of US life insurance policies / mark-to-market valuation / Max 800m
- Plenum European Insurance Bond Fund: Portfolio of subordinated insurance bonds / daily liquidity / Max 1bn
- Plenum Insurance Capital Fund: CAT Bonds subordinated insurance bonds / dynamic combination / Max. 1bn
- Plenum CAT Bond Fund: Globally diversified CAT bond portfolio / conservative positioning / Max 800m
- Plenum CAT Bond Dynamic Fund: Globally diversified CAT bond portfolio / dynamic positioning / Max 400m

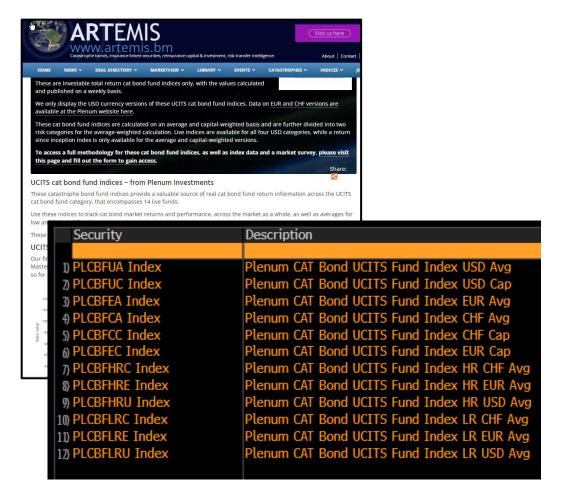
What sets us apart:

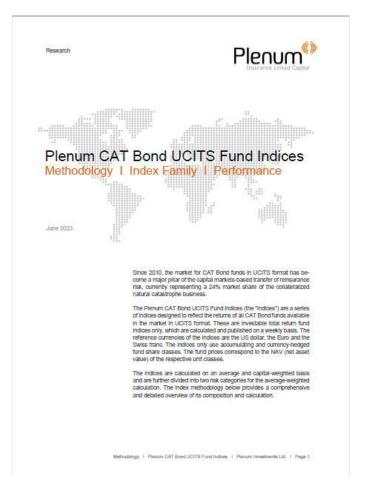
- > Independent, partnership led and more than 80% owned by management
- Capacity consciousness: All funds have capacity limits
- > Asset Class Focus: CAT Bonds, Insurance Bonds and US Life Settlements
- FNG Label with one star for two funds.



Latest Plenum Investments Research

Established Benchmarks, CAT Bond UCITS Funds Market Study





Sources: artemis.bm, trading-risk.com, Bloomberg.



Offering

Specialized investment solutions with a clear focus on insurance investment opportunities

Plenum CAT Bond Fund (UCITS)

Since 2010

- Approach: Globally diversified CAT Bond portfolio
- Market: Natural catastrophes
- Liquidity: Weekly
- Capacity: USD 0.85bn.
- Target return: money market +4%
- Sustainability: FNG-label (with star), SFDR Art. 8

Plenum CAT Bond Dynamic Fund (UCITS)

Since 2021

- Approach: Gobally diversified CAT Bond portfolio. Highly selective and capacity constrained approach. Positioned for an increase in frequency events as well as secondary perils
- Market: Natural catastrophes
- Liquidity: weekly
- Capacity: USD 400m at current CAT Bond market size
- Target return: 6.5% above money market
- Sustainability: SFDR Art. 8

Plenum Life Settlement Fund (AIF)

Since 2019

- Approach: Diversified portfolio of US life insurance policies
- Market: longevity risks
- Liquidity: monthly
- Capacity: USD 0.8bn.
- Target return: 9-11% in USD
- Sustainability: SFDR Art. 8

Plenum European Insurance Bond Fund (UCITS)

Since: 2021

- Approach: Diversified portfolio of subordinated debt issued by European insurance companies
- Market: Subordinated debt of European insurers
- Liquidity: daily
- Capacity: EUR 1bn.
- Target return: 3-4% above money market
- Sustainability: SFDR Art. 8



Plenum Life Settlement Fund

Mark-to-market valuation revolutionizes handling of US life policies

Conservatively managing longevity risk with high quality standards



Transparency in an open-ended investment fund with impact character



Life Settlement

How do they work?

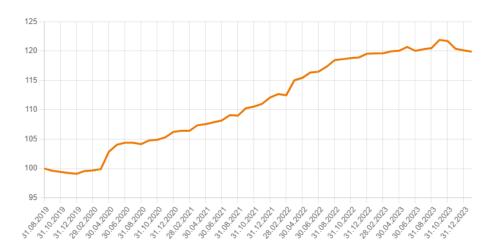
Investment:

- · US Life Insurance Policies:
 - Universal life Investment Whole life Purchaser pays premiums -Return Term life Payout of 1 to n months – until final maturity! Premium **«Death** Premium **Benefit**» **Premium** Investment **Excess** when the amount insured Costs paid to Purchase passes away insured Price Surrender "Longevity risk" Value based on "Life Expectancy" assessment
 - "Purchase Price" paid to insured is significantly bigger than the "Surrender Value"
 - "P&L" of the individual trade depends on correct assessment of "Life Expectancy"



Plenum Life Settlement Fund

Fund Facts (Share class BI USD as of 31.1.2024)



Performance (Table)

 Jan
 Feb
 Mar
 Apr
 May
 Jun
 Jul
 Aug
 Sep
 Oct
 Nov
 Dec
 Year

 2024 - 0.19%

X

Source: Plenum

Portfolio Statistic	×
Face Value (in USD m)	81.12
No. of Policies (Portfolio/Closing)	95
Average Face Value per Policy (in USD m)	0.85
Average IRR (3 independant providers)	13.63%
Fund assets (in USD m)	32.16
ESG MSCI Score (Coverage)	A(83%)

Basic Data X

Fund Domicile Principality of Liechtenste
Fund Structure
Distribution LI/CH//
Base Currency Us
Assets under Management 32.74
Appropriation of Income accumulation
Fund Inception Date 31.08.20
Financial Year 31. Decemb
Evaluation interval Mont
Subscriptions (Cut-Off 16:00 MEZ) 3 BD before last BD of month
Redemption see Fund Prospect
Minimum Investment in share class currency 500,0
Management Fee 1.00
Incentive Fee (high watermark) 10.00% p
TER (31.12.2022) 2.9
ISIN LI04903823



Current Portfolio

Well Diversified Portfolio (as per 31.1.2024)

Top 5 Carrier		Top 5 Issue States	
Lincoln National Life Insurance Company	14.98%	CA	25.14%
Banner Life Insurance Company	10.92%	NY	10.24%
Transamerica Life Insurance Company	8.83%	TX	9.09%
Jackson National Life Insurance Company	5.27%	FL	6.55%
Pruco Life Insurance Company	4.97%	PA	5.98%
Insured Age		Face Values	
< 65 years	8.64%	< 250'000	1.38%
65 to 74 years	28.40%	250'000 to 500'000	28.15%
75 to 79 years	22.80%	501'000 to 1'000'000	46.18%
80 to 84 years	13.66%	1'001'000 to 1'500'000	4.47%
85 to 90 years	21.42%	1'501'000 to 2'000'000	7.64%
> 90 years	5.08%	> 2'000'000	12.19%
Carrier Rating		Gender Groups	
A++	9.13%	M	86.71%
A+	48.86%	F	11.45%
A	36.61%	Joint	1.84%
A-	1.40%		
B++	4.00%		
Weighted average insured age, years:	76.47	Weighted average LE at purchase, months:	109.70



Plenum Life Settlement Fund

Performance and diversification

Stable, attractive risk-adjusted returns
 Annualised expected returns are 7 to 9% p.a.

Low correlation, high risk diversification effect

The main risk factor is fundamentally uncorrelated longevity.

Excellent credit quality

Insurance policies are considered senior debt in the insurers' capital structure.

Sustainability

Life Settlements provide capital to insureds who can't or won't afford the premium anymore – a social benefit.

Right moment to invest

Market IRRs are back to higher levels – a good opportunity to profit from lower purchase prices.



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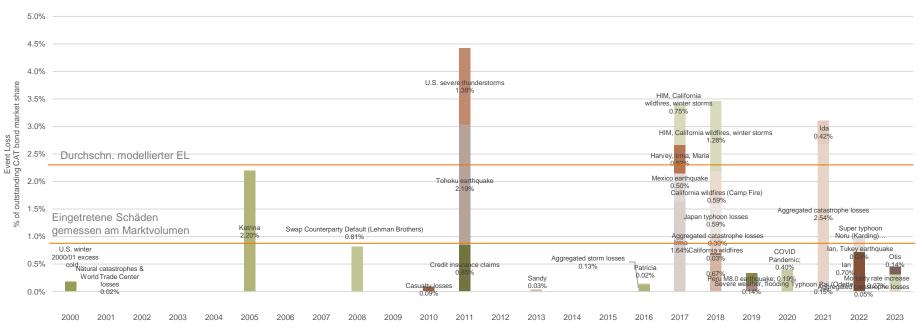
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* Under the legal umbrella of Acolin Europe Ltd.



Assessing quality of risk models

Actual losses in line with the modeled expectation



- Actual losses on CAT bonds exceeding the modeled EL of the CAT bond market of approx. 2.30% in 4 out of 22 years.
- Average loss (event losses divided by the outstanding market volume of the respective year) is 0.86% and thus significantly below the modeled CAT bond market EL
- Recent increase in events also due to expansion of the CAT bond market to new risk regions

Source: *Lane Financial, artemis.bm



Relevance of Growth/loss Drivers

Economic Growth | Value Concentration | Vulnerability | Claims inflation | Climate change

Drivers	Current relevance	Future relevance
 Economic change (increase in value) Rise in real estate values and increase in insurance penetration 	+++	+++
 Demographic change (concentration of value) Urbanization and population growth 	+++	+++
 Vulnerability Construction activity in seismically active and weather-exposed areas 	++	++
 Inflation of receivables / social inflation Socio-economic and economic factors leading to increasing demand 	++	++
 Climate change Antropological effects on the climate and natural variability (multidecadal oscillation) 	+	++?

- >All drivers leading to increase in insured losses
- >Rising demand for insurance and reinsurance
- > All factors continuously taken into account in catastrophe models

Lincoln Road Miami 1904 vs. 2020







Future Hurricane Projections

Stronger and wetter storms more likely

2021 IPCC report

Projections for an increase in global average temperature of 2°C:

•Intensity of the hurricane: +5%

Maximum surface wind speed of a tropical cyclone expected to increase by 5%

Frequency of hurricanes: unchanged

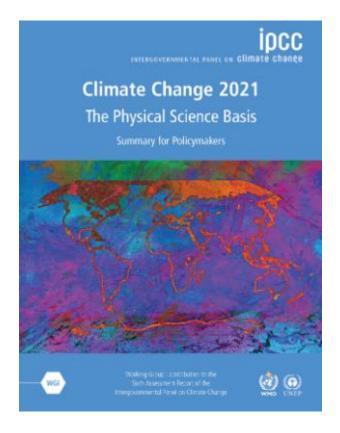
Frequency of hurricanes expected to remain unchanged or to decrease globally

Rainfall rate: +12%

Average amount of rainfall from tropical cyclones worldwide expected to increase by around 12%

Other hurricane parameters:

Currently no clear consensus on the projected changes in the speed or path of tropical cyclones, although recent studies suggesting a slowdown outside the tropics



Source: IPCC Report 2021, Chapter 11.7.1.5, p. 1591 - 1592

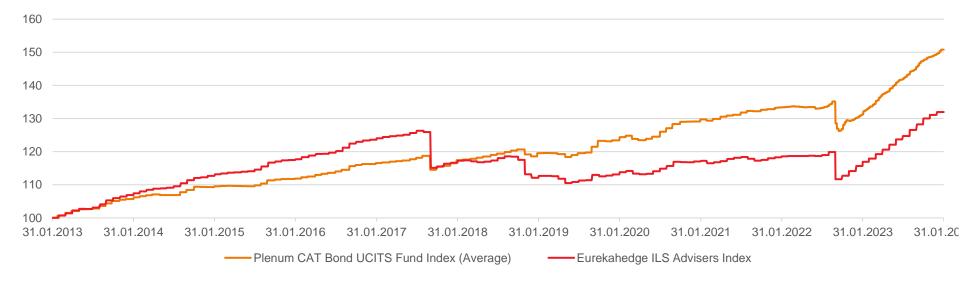


CAT Bonds vs. the broader ILS Market

Significant outperformance of CAT Bonds

- CAT Bonds have significantly outperformed the broarder ILS Market since Hurricane Irma
- The broader ILS market has yet to recover the pre-Irma high, continuous outflows of hybrid funds deteriorated performance further
- The structural problem of Collateralized Reinsurance/Private ILS lies in the valuation of illiquid positions. CAT Bonds represent by far the more attractive asset class

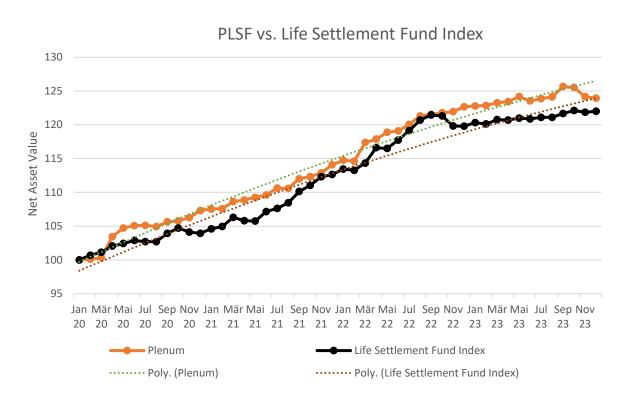
CAT Bonds vs. the broader Insurance Linked Securities Market





Plenum Life Settlement Fund

Peer group comparison



- Annualized fund yield since 1.1.2020
 5.51% p.a. in USD
- Conservative approach pays off
- Low volatility of 2,3% p.a.

Index components: Life Settlement Funds: LTCF, High Protection Fund HPF, Ress, Laureola, BlackOak, PLSF (equally weighted)

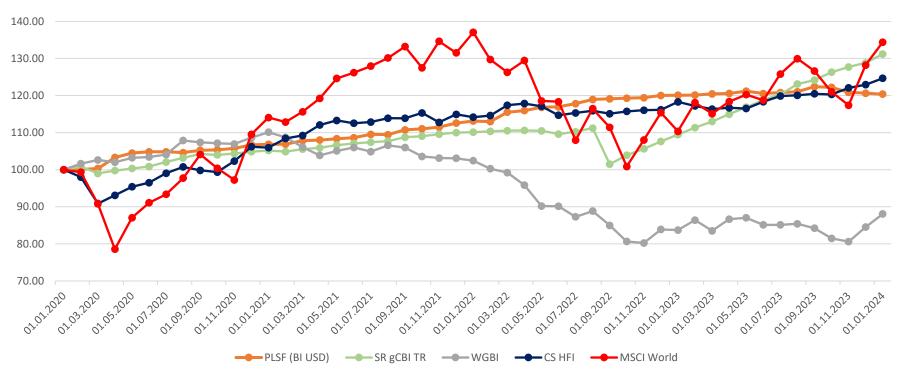
Source: Data by Bloomberg, Index by Plenum



Plenum Life Settlement Fund

To put performance into perspective

Plenum Life Settlement Fund vs. Selection of Indices



PLSF net of cost; all other indices gross

Source: Plenum, Bloomberg